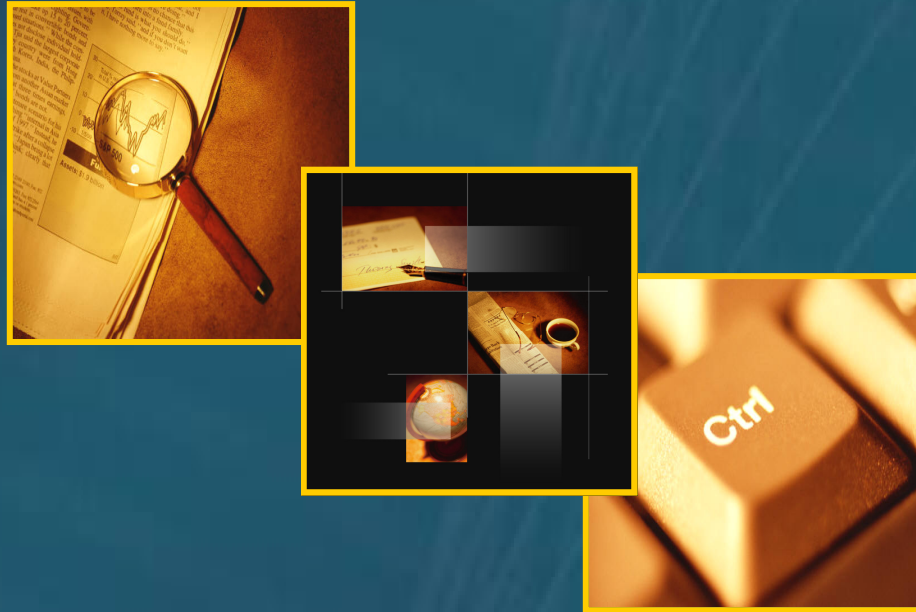


ENTERPRISE RISK MANAGEMENT (ERM)

ARE WE THERE YET?



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EUCI Energy Trading, Transaction and Risk Management (ETRM) Conference
Houston, Texas

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- **ERM PILLARS**
 - **People**
 - **Processes**
 - **Systems**
- **PRESENTATION FOCUS: SYSTEMS (ETRM)**



The Development of ETRM Systems

1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
TRIAL & ERROR					BOOM					RETRENCHMENT				RECOVERY		

15 Years later

10-30% of Corporate Data is Inaccurate
... Bad Data Can Cost 15-20% of Operating Revenue



**Need for
DATA QUALITY**

Integration Saves Significant Costs
... 30% Cost Reduction (CISCO)



**Need for
INTEGRATION**

One Risk Simulation Can Create 30GB of Data
... A Person Can Process 4GB of Information in a Lifetime!



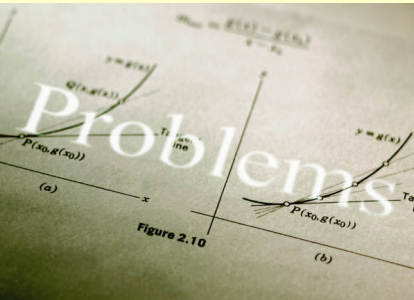
**Need for
INSIGHTS**

ETRM Systems Have a 60% Replacement Rate
... Legacy Systems Fail to Meet User Needs



**Need for
BETTER SYSTEMS**

CHALLENGES AND OPPORTUNITIES



- **ANALYTICS**
- **IT**
- **BREADTH**
- **DEPTH**
- **EVOLUTION**
- **DEPLOYMENT**
- **INTEGRATION**

Toward fully integrated ETRM



ENTERPRISE RISK MANAGEMENT (ERM): FOOTPRINT

1. FOOTPRINT

- **Markets**
- **Generation**
- **Trades**
- **Loads**
- **Finance**
- **Credit**
- **ISO**



ENTERPRISE RISK MANAGEMENT (ERM): DATA ACQUISITION

1. FOOTPRINT

2. DATA ACQUISITION

■ Alternatives

- ☐ UI
- ☐ Databases
- ☐ EXCEL Files
- ☐ Web
- ☐ Other

■ Features

- ☐ Ease of Use
- ☐ Data Validation
- ☐ Automation
- ☐ Speed



ENTERPRISE RISK MANAGEMENT (ERM): DATA MINING

1. FOOTPRINT

2. DATA ACQUISITION

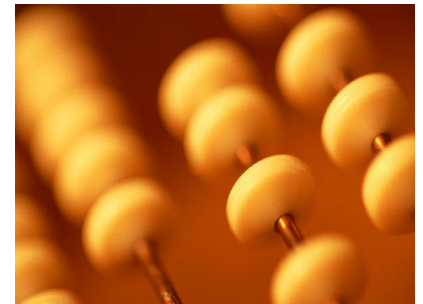
3. DATA MINING

■ Areas

- ☐ Markets
- ☐ Generation
- ☐ Load

■ Features

- ☐ Ease of Use
- ☐ Breadth
- ☐ Flexibility
- ☐ Automation
- ☐ Speed



ENTERPRISE RISK MANAGEMENT (ERM): DATA ANALYSIS

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

■ Markets Simulation

- ☐ Spot and Forward
- ☐ Stochastic Process
- ☐ Granularity
- ☐ Rigor
- ☐ Flexibility
- ☐ Setup

■ Generation Optimization

- ☐ Unit Commitment
- ☐ Economic Dispatch
- ☐ Thermal, Storage, Renewable
- ☐ Operating Characteristics
- ☐ Limits

■ Loads

■ Trades

■ Credit

■ Portfolio Management

- ☐ Efficient Frontier
- ☐ KPI



ENTERPRISE RISK MANAGEMENT (ERM): DATA MANAGEMENT

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

- **Architecture**
- **Storage**
- **Organization**
- **Cleaning**
- **Retrieval**
- **Missing Data**
- **Defaults**



ENTERPRISE RISK MANAGEMENT (ERM): TRANSACTION MANAGEMENT

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

- Deal Capture
- Templates
- Contracts
- Agreements
- Confirmation
- Limits
- Controls
- Scheduling
- Nomination
- Settlement
- Billing



ENTERPRISE RISK MANAGEMENT (ERM): DATA SECURITY & INTEGRITY

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

7. DATA SECURITY & INTEGRITY

■ **Authentication**

■ **Authorization**

□ **Read**

□ **Write**

□ **Setup (User, Job Title, Category)**

■ **Audit Trail (Changes)**

□ **Old/New**

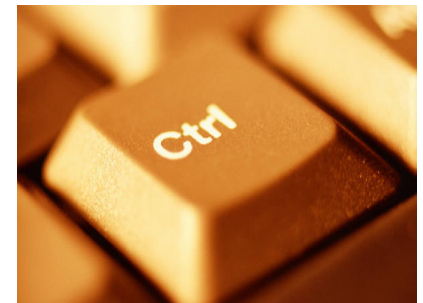
□ **Author**

□ **Date/Time**

■ **Data Validation**

□ **Warning Messages**

□ **Error Messages**



ENTERPRISE RISK MANAGEMENT (ERM): REPORTING & PRESENTATION

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

7. DATA SECURITY & INTEGRITY

8. REPORTING & PRESENTATION

■ Case/Run Management

- Multiple Cases/Runs
- Comparative Analysis

■ Reporting

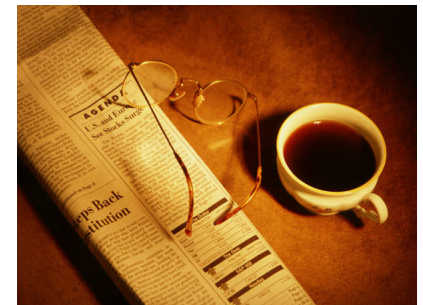
- Details
- Standardization
- UI & Exports
- Tables & Charts
- Filters
- Drilldowns

■ Dashboards

■ Flexibility

■ Access

■ Sharing & Collaboration



ENTERPRISE RISK MANAGEMENT (ERM): DECISION SUPPORT

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

7. DATA SECURITY & INTEGRITY

8. REPORTING & PRESENTATION

9. DECISION SUPPORT

- Trading
- Asset Management
 - Operations
 - Planning
 - Valuation
- Load Management
- ISO
 - Load Bids
 - Generation Offers
- Risk Management
- Financial Management
- Credit Management
- Portfolio Management
 - Asset Acquisition
 - Asset Disposition
- Corporate Management
 - Regulatory Compliance
 - Corporate Governance



ENTERPRISE RISK MANAGEMENT (ERM): APPLICATION & USE

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

7. DATA SECURITY & INTEGRITY

8. REPORTING & PRESENTATION

9. DECISION SUPPORT

10. APPLICATIONS & USE

■ Applications

- ☐ Markets Analysis
- ☐ Generation Management
- ☐ Trading
- ☐ Loads Analysis
- ☐ Financial Planning
- ☐ Credit Management
- ☐ Investment Management
- ☐ Business Planning
- ☐ Operations Planning
- ☐ Risk Management

■ Users

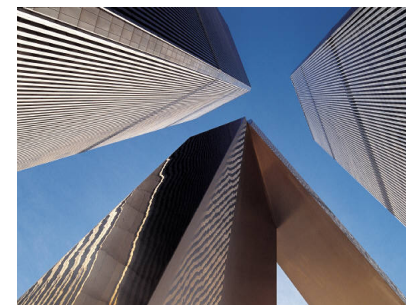
- ☐ Traders
- ☐ Analysts
- ☐ Managers
- ☐ Executives

■ Deployment

- ☐ Customization
- ☐ Training

■ Usage

- ☐ Ease of Use
- ☐ Access



ENTERPRISE RISK MANAGEMENT (ERM): ARCHITECTURE

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

7. DATA SECURITY & INTEGRITY

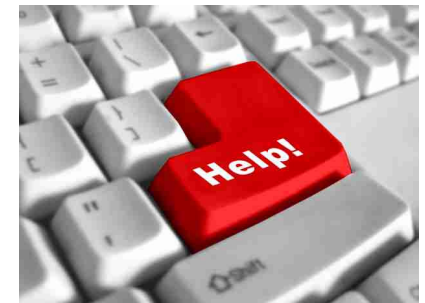
8. REPORTING & PRESENTATION

9. DECISION SUPPORT

10. APPLICATIONS & USE

11. ARCHITECTURE

- **Processing**
 - Serial/Parallel
 - 32-Bit/64-Bit
- **Multi-Threading**
 - Spawning
 - Distribution
- **Data Storage & Retrieval**
 - Disk
 - Memory
- **Hardware Configuration**
 - Static
 - Optimized
- **Hardware Utilization**
 - Memory
 - CPUs
- **Scalability**
 - Vertical/Horizontal
 - Stochastic Simulations
 - Markets
 - Analysis Time Frame
 - Granularity
 - Geography



ENTERPRISE RISK MANAGEMENT (ERM): ENTERPRISE SERVICES

1. FOOTPRINT

2. DATA ACQUISITION

3. DATA MINING

4. DATA ANALYSIS

5. DATA MANAGEMENT

6. TRANSACTION MANAGEMENT

7. DATA SECURITY & INTEGRITY

8. REPORTING & PRESENTATION

9. DECISION SUPPORT

10. APPLICATIONS & USE

11. ARCHITECTURE

12. ENTERPRISE SERVICES

- **Portal Collaboration**
- **Corporate Data Warehouse**
- **Users Forum**
- **Messaging**
- **Document Management**
- **Usage Analysis**



ENTERPRISE RISK MANAGEMENT (ERM): CHECKLIST

	Data Acquisition	Data Mining	Data Analysis	Data Management	Decision Support	Reporting & Presentation	Enterprise Services
Markets	✓	✓	✓	✓	✓	✓	✓
Generation	✓	✓	✓	✓	✓	✓	✓
Loads	✓	✓	✓	✓	✓	✓	✓
Trades	✓	✓	✓	✓	✓	✓	✓
Finance	✓	✓	✓	✓	✓	✓	✓
Credit	✓	✓	✓	✓	✓	✓	✓
ISO	✓	✓	✓	✓	✓	✓	✓

FOR MORE INFORMATION

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